

«Economic instruments and transition pathways to a low carbon economy in the industrial sectors»

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About Unione Petrolifera

Up

Unione Petrolifera represents oil industries operating in Italy in oil downstream sector.

Unione Petrolifera, has 39 associated companies e 11 aggregated.

Environmental protection, safety, research and innovation are the fundamental values for Unione Petrolifera to serve a modern and vital industrial sector.

The Italian Oil sector:

- 13 refineries located on the whole country, of which 2 biorefineries.
- A logistic and distribution system diffused on the territory, with 20.750 point of sales, about 100 depots over 3.000 mc e hundreds of small depots, over 2.700 km di oil pipeline.
- 21.000 employed directly (20% graduated) and others 130.000 indirectly.
- An important tecnological contribution with over 1.000 patents registered.

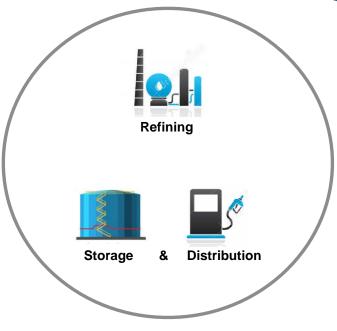
From an economic point of view, the oil sector:

Produces 100 billions of euro in terms of annual revenues.

Collects on behalf of State about 38 billions of euro (VAT and excises)

Contributes to the italian trade balance with 13 billions of euro deriving from

refined products export



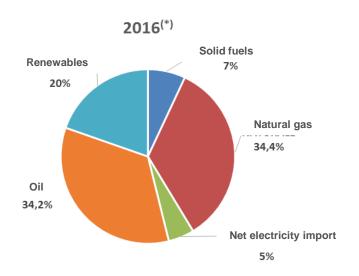
The Oil Downstream

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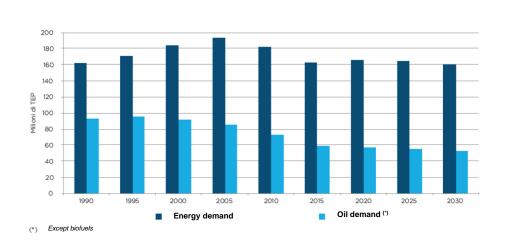
Italian Energy Demand Overview



Italian energy demand (weigth %)



Energy demand evolution and oil contribution (1990-2030)



Source: UP, Previsioni di domanda energetica e petrolifera italiana 2017-2030

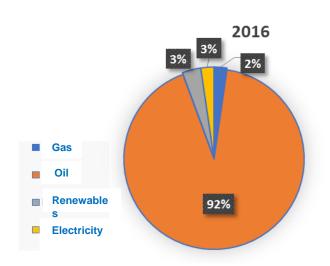
Source: UP on MISE data

^{*} To convert kWh in Tep it was used the thermoelectric coefficient of each year

The central role of oil in the future of transport



Transport: energy demand by source (weight %)



Source: UP on MISE data

Evolution of energy demand in transport sector (2005-2030)

	Millions/tonn						
	2005	2010	2016	2020	2025	2030	
Lpg	1,0	1,2	1,7	1,7	1,6	1,5	
Jet fuel	3,8	3,9	4,1	4,3	4,5	4,6	
Gasoline*	13,5	10,0	7,6	7,0	6,8	7,0	
Diesel*	24,4	25,3	23,2	23,5	23,2	21,3	
Marine and farms gasoil	2,6	2,3	2,2	2,2	2,2	2,1	
Total	45,3	42,7	38,8	38,7	38,3	36,5	

*biofuels included

Source: UP, Previsioni di domanda energetica e petrolifera italiana 2017-2030

The key challenges for the energy sector



- As stated in "The Energy Union" package, a sustainable energy strategy must address three main objectives:
 - To guarantee a reliable and affordable energy supply
 - To create a competitive energy market with sustainable prices
 - To achieve environmental targets
- Oil industry needs to change continuously to adapt its configuration to the new demand profile, maintaining higher operating standards and reliability

Environmental targets influence transition pathway



We need to clearly identify what we are talking about:

Reduction of CO2 (Paris agreement, COP21)

The purpose of COP21 agreement is to fight long term climate change. It requests global measures and involvement of each world Government.



Improvment of air quality in big town

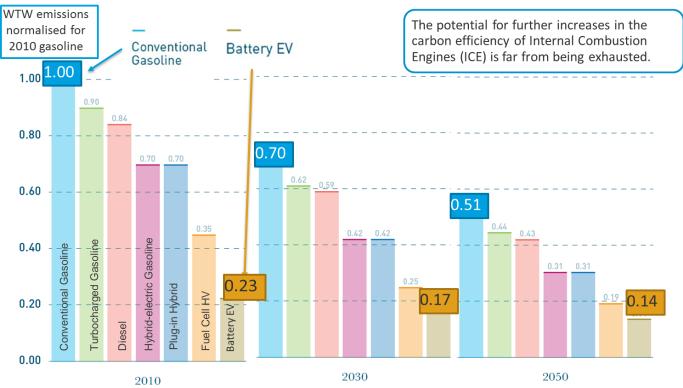
This is a problem to be solved at local level with instruments working effectively in short time with involvement of city Authorities



Air quality Directive Infringement procedure about PM e NO_x in12 Italy areas

The potential development of ICE is far from being exhausted



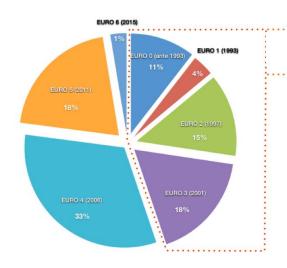


Source: J. B. Heywood, On the Road towards 2050, Massachussetts Institute of Technology, November 2015

2030 CO₂ target can be achieved through car fleet renewal



Car fleet 2015 (33,7 millions of cars)



45% of car fleet is ante Euro 4

	anno 2005: 31,6 milioni di vetture		anno 2015: 33,7 milioni di vetture		anno 2030: 33,7 milioni vetture	
	% ripartizione parco	stima emissioni CO ₂	% ripartizione parco	stima emissioni CO ₂	% ripartizione parco	stima emissioni CO ₂
Euro 0	23%		11 %			
Euro 1	17%		4 %			
Euro 2	26%	170 g/km	13 %	170 g/km	/-	
Euro 3	34%		17 %		-	
Euro 4 Euro 5	-		32 % 20 %	140 g/Km	11 %	140 g/Kr
Euro 6			3 %	120 g/Km	30 %	120 g/Kn
Post Euro 6					59 %	94,2 g/Kn
		170,0 g/Km		159,2 g/Km		106,9 g/Km missioni medie parco – 37% var. rispetto a 2009

Source: UP on Anfia data

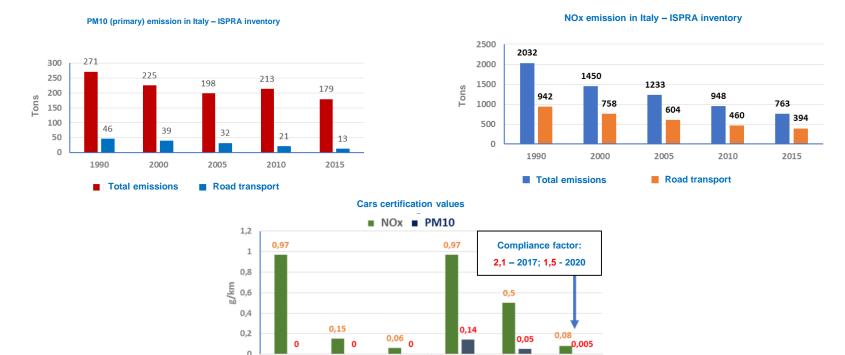
The impact of traffic emissions has progressively reduced

Euro 1

Euro 3

Gasoline





Euro 1

Euro 6

Euro 3

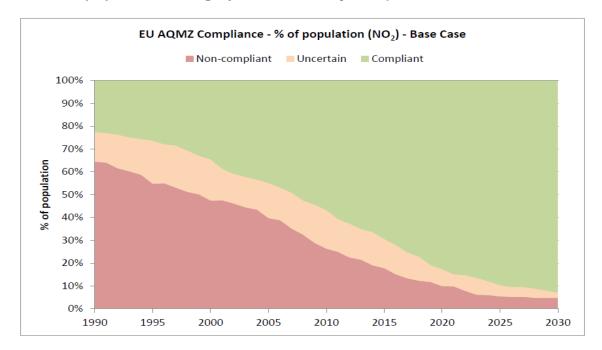
Diesel

Euro 6

Addressing the urban air quality challenge by 2030



The level of population living by 2030 in "likely compliant" areas increases to 93%



Source: Concawe - Aeris Europe, Urban Air Quality Study, March 2016

Final remarks



- Petroleum products are and will remain essential to cover energy demand for transport.
- Next decade main challenge in energy sector will be to meet Environmental Targets by ensuring Security of Supply at Competitive Costs.
- Technological research will provide the most efficient path to pass and the time it takes.
- Any choice must be based on technological neutral approach and be valued with accurate cost/benefit analysis over the entire cicle of life (LCA).
- The tremendous successful in emission reductions achieved today derive from the combination
 of continuous technology advancements in the internal combustion engine and of affordable and high
 quality liquid fuels.
- The **extensive research of oil industry** to formulate gasoline and diesel that increase modern engine efficiency while lowering emissions, also allow fundamental research **to develop new solutions**, such as **advanced biofuels** and the use of hydrogen.

I nostri Associati

















































































Thank you for your attention



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